

**IN THE UNITED STATES DISTRICT COURT FOR  
THE MIDDLE DISTRICT OF ALABAMA  
NORTHERN DIVISION**

RICKEY PHILLIPS, as Administrator of the	)	
Estate of SUSAN PHILLIPS, deceased,	)	
	)	
Plaintiff,	)	
	)	
v.	)	Civil Action No.
	)	2:06-CV-00084
PACTIV CORPORATION and LOUISIANA-	)	
PACIFIC CORPORATION,	)	
	)	
Defendants.	)	
_____	)	

**DEFENDANTS' JOINT REPLY TO  
PLAINTIFFS' OPPOSITION TO MOTION TO COMPEL**

On June 28, 2006, Defendants Pactiv Corporation and Louisiana-Pacific Corporation jointly moved this Court for an order compelling Plaintiffs to produce prior witness statements of ten witnesses who will be deposed on an expedited basis. As Defendants' motion to compel makes clear, these statements are critical because the depositions have been expedited due to concerns about the witnesses' declining memories and health. On that ground, Defendants have demonstrated a substantial need for these statements. Indeed, Plaintiffs' counsel's express representations to this Court about the witnesses' rapidly fading memories underscores Defendants' need for the pre-litigation statements as well as Defendants' inability to obtain the substantial equivalents.<sup>1</sup>

---

<sup>1</sup> On one hand, Plaintiffs claimed that expedited depositions were necessary due to failing memories, Alzheimer's-like symptoms, and declining cognitive function. On the other hand, Plaintiffs now argue that Defendants do not have substantial need of previously-

On June 30, Plaintiffs filed a “Motion to Allow Plaintiff to Send Disputed Material to Magistrate Judge for *In Camera* Inspection” In their motion, Plaintiffs represent that the witness statements are part of a “Floral Mediation CD” that was “shown to Defendants after a confidentiality agreement.” As shown below, Plaintiffs’ filings materially misstate the circumstances under which Defendants’ representatives have been shown portions of the witness statements.

More importantly, however, the issue of whether the statements have been shown to Defendants in settlement meetings is wholly irrelevant to resolution of Defendants’ Motion to Compel. Documents are not immunized from discovery by their use in settlement negotiations. Because the witness statements were made in advance of any mediation process, Defendants are not seeking statements made *during* compromise negotiations.

Likewise, Defendants’ request for pre-litigation witness statements recorded verbatim from the witnesses themselves is not an effort to obtain the mental impressions, thoughts, or opinions of counsel. But even assuming that the work product doctrine applies to the witness statements at issue, Defendants have shown “substantial need” for the statements and an inability to obtain their substantial equivalents. Under Rule 23(b)(6), Defendants’ Motion to Compel should be granted.

By way of further response to Plaintiffs’ filings in response to Defendants’ Motion to Compel, Defendants show the Court as follows.

---

recorded witness statements and can obtain the same information via deposition testimony. In essence, Plaintiffs maintain that the witnesses’ memories have declined enough to justify expediting the deposition process, but not enough to entitle Defendants to the prior statements. Plaintiffs cannot have it both ways.

1. Plaintiffs played excerpts of various recorded witness statements to Defendants' representatives, including undersigned counsel. Subsequent to Plaintiffs' disclosure of excerpts of recorded witness statements, the parties agreed to a formal mediation process under the auspices of John Bickerman & Associates in Washington, D.C.

2. The parties did not enter into any confidentiality agreement regarding prior witness statements. Instead, the parties signed the "Mediation Agreement" attached hereto as Exhibit A. In pertinent part, the Mediation Agreement provides that "evidence previously disclosed or known to a party, or that is otherwise admissible or discoverable, shall not be rendered confidential, inadmissible, or not discoverable solely as a result of its use in the mediation." *See* Ex. A, ¶ VI.

3. The signed affidavit of W. Eason Mitchell and other materials submitted in connection with Plaintiffs' Opposition to Defendants' Motion to Compel include statements to the effect that the "Floral Mediation CD" was only shown to Defendants with the understanding that such showing would not constitute a waiver of any otherwise applicable privilege or confidentiality. Again, these assertions ignore the fundamental questions of (a) whether any underlying privilege applied in the first place, and (b) if so, whether the statements are nonetheless discoverable under Fed. R. Civ. P. 26(b)(3).

4. The witness statements themselves were not made in compromise negotiations. Although Fed. R. Evid. 408 provides that statements made in compromise negotiations are inadmissible, Rule 408 has no bearing on the admissibility (or discoverability) of otherwise discoverable materials merely shown during the course of compromise negotiations. *See* Fed. R. Evid. 408. Thus, the fact that Plaintiffs' counsel

utilized portions of prior witness statements in pre-litigation mediation proceedings is irrelevant to discoverability of those statements under Fed. R. Civ. P. 26(b).

6. Plaintiffs' "Response in Opposition to Defendants' Motion to Compel" complains that "Defendants have not let the natural course of discovery run prior to making this demand for production by the Plaintiff." *See* p. 3. Not only do Plaintiffs ignore the fact that these expedited depositions are being taken outside the natural course of discovery *at Plaintiffs' request*, but Plaintiffs' reliance on *In re: International Systems and Controls Corp. Securities Litigation*, 693 F.2d 1235 (5th Cir. 1982), is misplaced. In that case, the Court specifically recognized that a party "can demonstrate undue hardship if the witness cannot recall the events in question." *Id.* at 1240. Because Plaintiffs' counsel have expressly represented that the witnesses suffer from failing memories, Defendants' need for the witnesses' prior statements and the undue hardship caused by Plaintiffs' refusal to produce them is obvious.<sup>2</sup>

7. For the reasons set forth above and in Defendants' Joint Motion to Compel, Defendants respectfully request that this Court issue an order compelling Plaintiffs to produce any and all written or recorded statements taken from any of the ten party and non-party witnesses identified in the proposed Consent Scheduling Order on Expedited Depositions (June 22, 2006), unedited and in their entireties.

---

<sup>2</sup> Plaintiffs' reliance on *Williamson v. Moore* (incorrectly cited by Plaintiffs as *Williams v. Taylor*), 221 F.3d 1177 (11th Cir. 2000) and *Cox v. Administrator U.S. Steel & Carnegie*, 17 F.3d 1386 (11th Cir. 1994) is also misplaced. Setting aside the issue of whether the verbatim recorded witness statements Defendants seek here constitute "opinion" work product (which they do not), *Williamson* and *Cox* recognize that even *attorney opinion* work product may be discoverable under certain circumstances. *See Williamson*, 221 F.3d at 1182-83; *Cox*, 17 F.3d at 1422.

Respectfully submitted this 9th day of July, 2006.

/s/ John C. Berghoff, Jr.  
John C. Berghoff, Jr. (admitted *pro hac vice*)  
Mark R. Ter Molen (admitted *pro hac vice*)  
Matthew C. Sostrin (admitted *pro hac vice*)

Counsel for Defendant Pactiv Corporation

OF COUNSEL:

MAYER, BROWN, ROWE & MAW LLP  
71 South Wacker Drive  
Chicago, IL 60606  
Tel: (312) 782-0600  
Fax: (312) 701-7711  
[jberghoff@mayerbrownrowe.com](mailto:jberghoff@mayerbrownrowe.com)  
[mtermolen@mayerbrownrowe.com](mailto:mtermolen@mayerbrownrowe.com)  
[msostrin@mayerbrownrowe.com](mailto:msostrin@mayerbrownrowe.com)

ADDITIONAL COUNSEL:

H. Thomas Wells, Jr.  
Alabama Bar No. WEL004  
John A. Earnhardt  
Alabama Bar No. EAR006  
MAYNARD, COOPER & GALE, P.C.  
1901 Sixth Avenue North  
2400 AmSouth/Harbert Plaza  
Birmingham, AL 35203  
Tel: (205) 254-1000  
Fax: (205) 254-1999  
[twells@maynardcooper.com](mailto:twells@maynardcooper.com)  
[jearnhardt@maynardcooper.com](mailto:jearnhardt@maynardcooper.com)

/s/ Bernard Taylor  
Bernard Taylor (admitted *pro hac vice*)  
Douglas S. Arnold (admitted *pro hac vice*)  
Orlyn O. Lockard, III (admitted *pro hac vice*)

Counsel for Defendant Louisiana-Pacific

Corporation

OF COUNSEL:

ALSTON & BIRD LLP  
One Atlantic Center  
1201 West Peachtree Street, N.W.  
Atlanta, Georgia 30309  
Tel: (404) 881-7000  
Fax: (404) 881-7777  
[bernard.taylor@alston.com](mailto:bernard.taylor@alston.com)  
[doug.arnold@alston.com](mailto:doug.arnold@alston.com)  
[skip.lockard@alston.com](mailto:skip.lockard@alston.com)

ADDITIONAL COUNSEL:

Dennis R. Bailey  
ASB No. 4845-I71D  
R. Austin Huffaker  
ASB NO. 3422-F55R  
RUSHTON, STAKELY, JOHNSON, & GARRETT, P.A.  
184 Commerce Street  
Post Office Box 270  
Montgomery, AL 36101  
Tel: (334) 206-3100  
Fax: (334) 262-6277  
[drb@rsjg.com](mailto:drb@rsjg.com) (Bailey)  
[rah2@rsjg.com](mailto:rah2@rsjg.com) (Huffaker)

Laura Proctor  
ASB 1504-R54L  
Associate General Counsel  
Louisiana-Pacific Corporation  
414 Union Street North, Suite 2000  
Nashville, Tennessee 37219  
Tel: (615) 986-5878  
Fax: 1-866-741-5091  
[laura.proctor@lpcorp.com](mailto:laura.proctor@lpcorp.com)

**CERTIFICATE OF SERVICE**

I hereby certify that on this 9<sup>th</sup> day of July, 2006, I filed the foregoing via the CM/ECF system which will send notice of said filing to the following:

W. Eason Mitchell

Gregory A. Cade

Fred R. DeLeon, Jr.

Robert Leslie Palmer

W. Lee Gresham, III

Dennis R. Bailey

R. Austin Huffaker

Laura Proctor

H. Thomas Wells, Jr.

John A. Earnhardt

E. Bryan Nichols

John C. Berghoff, Jr.

Mark R. TerMolen

Matthew C. Sostrin

/s/ Orlyn O. Lockard, III  
Of Counsel